

IT IS TIME TO GET GOING

In 1986, Billy Ocean popularized a saying in his song, "When the going gets tough, the tough get going." This quote was originally penned by the father of John F. Kennedy, Joseph P. Kennedy (1888-1969).



We all recognize that times are tough right now. The optimist in all of us is waiting for the upturn. We all know it will turn around. We all know things will get better. Are we going to be prepared?

Epic would be thankful for the opportunity to help get your equipment ready for the challenge of the increase in demand on the horizon!

Let us know how we can help prepare you for the upturn!

RECENT VISITORS



Epic was pleased to welcome visitors from Shaw Decatur on May 7. Pictured above is (left to right) Ed Crenshaw, Teddy Layman, Jeff Lovelady, and Jim Berry.

Have you visited Epic lately?

UPGRADING TO SERVE YOU BETTER

Epic recently upgraded to the latest version of Keyman, a type of accounting, inventory, and order processing software. Each department underwent training on the new software, which has a lot of new features.

DOING OUR PART TO CONSERVE

Epic is always looking for ways to give back, and to make a difference. Recently, we began a recycling program for plastic water bottles and magazines, in addition to our continued collection of aluminum soft drink cans. We also shred old documents, and re-use the material for packing.



CUSTOMER TESTIMONIALS

We all love to receive praise for a job well done. Here are a few recent testimonials from Epic's agents and customers.

From Murray Dewar, of Dewtex Imports, our agent in New Zealand: "Well it seems hard to believe but this order, as placed only last Wednesday has arrived here at 11am today, Monday, and this is from away across the other side of the world. Well what can we say but **WELL DONE AGAIN EPIC TEAM!!** I will have this order couriered off to our customer, who will also get a shock in the morning with it's arrival."

One of our Georgia customers recently placed their last order of creel springs, to complete the replacement of every creel spring in their plant, and have some on hand for spares. Our customer was very thankful that we were able to help them with this project and stated that we had saved them a ton of money.

Epic offers a Superba head building class. Several of our customers have taken advantage of this service. On a recent call to one of our customers, Gary Standridge and Wayne Fuller talked to him about the Superba head building class. "He told us that they were still reaping the benefits from the first one and wanted to schedule another one. Their head life has increased to over five months, up from around six weeks. Their goal is to get up to nine months, and they feel like this is achievable from our instruction." Another class was scheduled for mid May and included two overhaulers, and three college students who were working with them to reduce overall costs in their heat-set department.

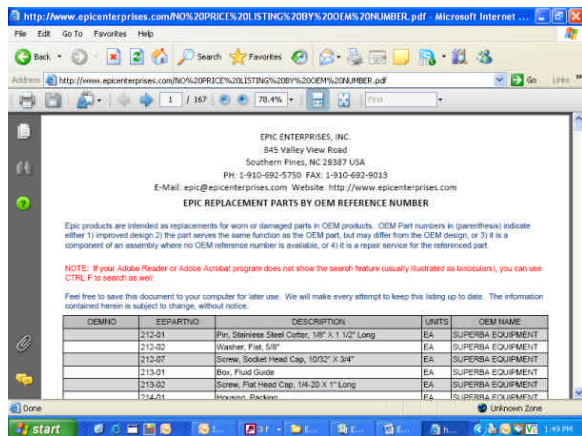


NEW WEBSITE FEATURE

WE REALLY LISTEN TO OUR CUSTOMERS!



We recently added a new feature to our Epic website, at <http://www.epicenterprises.com/index.htm>. By clicking on the Quick Search button, as shown above, you can search our parts listing by OEM part number or description.



2/1 OR CABLING
YARN TENSIONING TIPS

Yarn tensioning is one of the basic elements needed in twisting or cabling yarn. In two for one twisting this is primarily controlled with the capsule and the multiple tension device. The tension device needs to function properly and be in good condition. Be sure that the entry tube is not worn or cut, the device is clean, the cam and ceramic are in good condition and the spring has the correct torque. The capsule is the main part of yarn tensioning. Along with the tension device they control the yarn feed and the yarn wrap around the spindle reserve disc. This control of the yarn ensures good running conditions and the correct twist in the yarn. Capsules should be checked and replaced on a regular schedule. Capsules lose their spring strength and become worn or yarn cut over periods of use.

In cabling, yarn tension devices control the tension in the overhead creel feed package and the feed package in the pot. This tension again controls the running conditions and ensures proper twist.

Product development has always been an important part of Epic's success. Through our engineering and purchasing departments, diligent research over the years, cooperation between marketing and sales, and support from dedicated employees, we have been able to develop a line of textile machinery replacement parts to serve our customer's many needs. We would like to involve you, our valued customer, in gearing up Epic for the future!



How can we do that, you may ask? By you simply asking us for the parts you need! Even if we do not currently offer the part, your request will be logged and stored in a database of requests. These requests will be reviewed periodically as candidates for development. We are here to serve you, and what better way than for us to build a complete picture of what our customers need!

There is a reason behind every replacement part need. Preventive maintenance, down positions, problems with availability, quality, and pricing issues all affect your replacement parts needs as a customer. Allow Epic the chance to solve your problems with providing the parts you need, and if we don't offer it today, we may just have it tomorrow!

Check out our new products webpage periodically at http://www.epicenterprises.com/new_parts.htm for an overview of the parts Epic has recently developed. As always, we look forward to providing you with parts and services you can rely on!

MARK YOUR CALENDARS!



ITMA Asia & CITME 2008
Shanghai New International Expo
Centre, Shanghai, China
July 27 through July 31, 2008
Hall No. W2 Stand No. D29

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